Kenneth W. Christman Assistant General Counsel



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August 10, 2020

# VIA ELECTRONIC FILING

Mark D. Marini, Secretary Department of Public Utilities One South Station, 5<sup>th</sup> Floor Boston, MA 02110

Re: <u>Inquiry into Establishing Policies and Practices for Electric and Gas Companies</u>, D.P.U. 20-58 – Monthly Arrearage Report of Bay State Gas Company d/b/a

Columbia Gas of Massachusetts

Dear Secretary Marini:

On behalf of Bay State Gas Company d/b/a Columbia Gas of Massachusetts ("Company"), enclosed please find the Company's monthly arrearage tracking spreadsheet pursuant to D.P.U. 20-58-A, issued by the Department of Public Utilities on June 26, 2020.

Please do not hesitate to contact me at 724-416-6315 with any question you may have.

Very truly yours,

Kenneth W. Christman

Kenneth W. Churtum

cc: Rachel Cottle, Esq. – Hearing Officer Elizabeth Anderson, Esq. – Office of the Attorney General Robert Hoagland, Esq. – Department of Energy Resources Charles Harak, Esq. - National Consumer Law Center Jerrold Oppenheim, Esq. – LEAN Robert Rio – Associated Industries of Massachusetts **Arrearage Tracking Report - Classifications** 

Columbia Gas of Massachusetts Company

**Contact Name** Shaela Collins, Director Regulatory Policy

**Contact Information** Shaelacollins@NiSource.com

Date March 2019 - July 2020

RATE CLASSIFICATIONS

Residential reflects non-low income residential rate classes R&T-1 and R&T-3. Residential:

Low Income: Low Income Residential includes rate classes R&T-2 and R&T-4.

Small C&I: Small Commercial & Industrial ("C&I") includes rate classes G&T-40 and G&T-50.

Medium C&I: Medium C&I includes rate classes G&T-41 and G&T-51.

Large C&I: Large C&I includes rate classes G&T-42, G&T-43, G&T-52 and G&T-53 and special contracts.

## LINE-BY-LINE DATA DEFINITIONS

# of Customers \* Count of service accounts having a status of "active" at the time of the data pull.

# of Customers w/ Arrears \* Count of service accounts with arrears past the due date on the bill.

# Arrears 30-60 \* Count of service accounts where the bill is 0 - 30 days past the due date on the bill. # Arrears 60-90 \* Count of service accounts where the bill is 31 - 60 days past the due date on the bill.

# Arrears 90> \* Count of service accounts where the bill is greater than 60 days past the due date on the bill.

\$ Arrears 30-60 \* The sum of arrears 0 - 30 days past the due date on the bill. \$ Arrears 60-90 \* The sum of arrears 31 - 60 days past the due date on the bill. \$ Arrears 90> \* The sum of arrears over 60 days past the due date on the bill.

\$ Total Arrears \* The sum of arrears past the due date on the bill. Billed Sales (Therms) \*\* The sum of commodity billed in therms (gas).

Billed Total Revenue \$ \*\* The sum of customer charges billed excluding purchased supplier receivables (electric) and marketer receivables (gas).

Supplier Receivables Not applicable.

Total Revenue Billed \$ \*\* The sum of all billed customer charges.

\$ Revenue (Payments) Received \*\* The sum of all customer payments received for current and aged receivables.

# Revenue (Payments) Received \*\* The count of all customer payments received.

Difference Between Billed and Received Revenue \*\* The difference between total billed customer charges and payments received.

Customers on Arrearage Mgmt/Forgiveness Plans \* The number of customers active in the arrearage management program.

Customers Disconnected for Non-Payment \*\* The number of service terminations completed.

**Customers on Payment Plans \*** The number of customers with an active payment plan.

<sup>\*</sup> Reflects information as the time of the data pull.

<sup>\*\*</sup> Reflects the month for which the amount is booked.

### Arrearage Tracking Summary

Company Columbia Gas of Massachusetts

Contact Name Shaela Collins, Director Regulatory Policy

Contact Information Shaelacollins@NiSource.com

Date March 2019 - July 2020

	2019													2020		2019 / 2020 Variance (2020 minus 2019)						
	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Mar	Apr	May	June	Jul
1 # of Customers [6]																						
Residential [1]	253,480	254,990	254,207	254,416	252,936	253,397	254,776	255,186	256,693	257,877	256,542	256,712	257,559	259,307	259,642	260,587	256,792	4,079	4,317	5,435	6,171	3,856
Low Income Residential [	40,590	38,581	39,274	38,721	39,528	39,143	37,878	39,209	39,295	38,785	40,620	40,784	40,343	38,970	39,065	38,356	42,310	(247)	389	(209)	(365)	2,782
Small C&I [3]	23,504	23,312	23,087	22,900	22,787	22,725	22,731	22,929	23,336	23,448	23,496	23,485	23,493	23,498	23,512	23,519	23,464	(11)	186	425	619	677
Medium C&I [4]	6,806	6,789 979	6,782 980	6,768 979	6,750 980	6,748 978	6,754 977	6,873	6,905	6,925 993	6,939	6,939 994	6,942	6,941	6,940	6,942 997	6,944	136	152	158	174	194 17
Large C&I [5] Total	982 325,362	324,651	980 324,330	323,784	322,981	978 322,991	323,116	984 325,181	994 327,223	993 328.028	993 328,590	328.914	995 329,332	997 329,713	995 330.154	330,401	997 330,507	13 3.970	18 5.062	<u>15</u> 5,824	18 6,617	7,526
2 # of Customers w/ Arrears [7]	323,302	324,031	324,330	323,704	322,301	322,331	323,110	323,161	327,223	320,020	320,330	320,314	323,332	323,/13	330,134	330,401	330,307	3,970	3,002	3,024	0,017	7,320
Residential [1]	61,678	68.702	62,743	65,388	67,100	63,283	59,573	60.088	54,555	54,598	57,052	57.058	67,200	64.999	61,562	65,918	59,190	5,522	(3,703)	(1,181)	530	(7,910)
Low Income Residential [	26,176	27,760	26,473	29,023	28,744	27,137	25,762	26,712	25,414	25,393	25,105	24.108	25,477	26,116	26,607	28,901	29,420	(699)	(1,644)	134	(122)	676
Small C&I [3]	4,359	4,886	4,906	4,649	4,995	4,706	4,358	4,420	4,184	3,980	4,160	4,569	5,146	6,251	6,050	5,795	5,335	787	1,365	1,144	1,146	340
Medium C&I [4]	842	1,021	1,075	1,019	1,048	997	847	899	882	781	872	1,068	1,167	1,530	1,411	1,366	1,190	325	509	336	347	142
Large C&I [5]	77	120	106	105	119	128	118	<u>114</u>	104	81	103	148	<u>152</u>	174	154	180	165	<u>75</u>	54	48	<u>75</u>	<u>46</u>
Total	93,132	102,489	95,303	100,184	102,006	96,251	90,658	92,233	85,139	84,833	87,292	86,951	99,142	99,070	95,784	102,160	95,300	6,010	(3,419)	481	1,976	(6,706)
3 # Arrears 30-60					ļ																	
Residential [1]	31,926	34,841	23,344	26,723	28,709	23,531	22,018	25,961	22,283	26,948	28,541	28,722	34,917	26,184	22,226	26,136	18,438	2,991	(8,657)	(1,118)	(587)	(10,271)
Low Income Residential [ Small C&I [3]	8,302	8,723 2.835	6,396	9,288	5,251	3,601	3,774 1.524	4,952 1.777	4,374 1.839	6,193	6,580 2,481	7,338 2,748	9,495	8,405 3.099	7,130 2.302	8,529	4,122	1,193 593	(318)	734	(759)	(1,129)
Medium C&I [4]	2,561 565	2,835 696	2,515 640	2,079 569	2,311 564	1,801 496	1,524 356	1,777 463	1,839 477	2,202 519	2,481 594	2,748 760	3,154 831	3,099 901	2,302 687	2,174 611	1,525 421	266	264 205	(213) 47	95 42	(786) (143)
Large C&I [5]	47	79	63	63	81	74		403 <u>70</u>	477 <u>60</u>	515 54	79	700 114	106	103	71	95	421 74	59	203 24	8	42 <u>32</u>	(143)
Total	43,401	47,174	32.958	38.722	36.916	29,503	27.735	33,223	29.033	35,916	38.275	39.682	48,503	38.692	32.416	37.545	24.580	5.102	(8.482)	(542)	(1,177)	(12,336)
4 # Arrears 60-90							/							/			_ ,,		, , , , , , , ,	<u>, , , , , , , , , , , , , , , , , , , </u>	<u></u>	<u> </u>
Residential [1]	12,955	15,564	16,914	13,219	11,574	12,648	10,188	9,749	10,513	7,632	12,345	12,834	12,559	15,531	11,595	9,495	11,486	(396)	(33)	(5,319)	(3,724)	(88)
Low Income Residential [	4,812	5,874	6,223	4,642	6,501	3,593	2,404	2,693	3,212	2,511	3,913	3,706	4,396	5,300	5,188	4,716	7,326	(416)	(574)	(1,035)	74	825
Small C&I [3]	883	1,065	1,164	1,123	895	962	720	625	649	482	734	951	892	1,599	1,524	1,080	1,078	9	534	360	(43)	183
Medium C&I [4]	137	173	256	217	201	183	159	138	158	86	156	189	175	390	368	332	283	38	217	112	115	82
Large C&I [5]	14	<u>22</u>	<u>25</u>	<u>19</u>	<u>12</u>	<u>29</u>	<u>22</u>	<u>13</u>	<u>23</u>	<u>8</u>	12	<u>20</u>	<u>27</u>	43	<u>40</u>	41	<u>40</u>	<u>13</u>	21	<u>15</u>	<u>22</u>	<u>28</u>
Total	18,801	22,698	24,582	19,220	19,183	17,415	13,493	13,218	14,555	10,719	17,160	17,700	18,049	22,863	18,715	15,664	20,213	(752)	165	(5,867)	(3,556)	1,030
5 # Arrears 90> Residential [1]	16,797	18,297	22,485	25,446	26,817	27,104	27,367	24.378	21,759	20,018	16,166	15.502	19,724	23,284	27,741	30,287	29.266	2.927	4.987	5,256	4,841	2,449
Low Income Residential [	13,062	13,163	13,854	15,093	16.992	19.943	19.584	19.067	17,828	16.689	14,612	13,302	11,586	12,411	14.289	15.656	17.972	(1.476)	4,367 (752)	435	563	980
Small C&I [3]	915	986	1,227	1,447	1,789	1,943	2,114	2,018	1,696	1,296	945	870	1,100	1,553	2,224	2,541	2,732	185	567	997	1,094	943
Medium C&I [4]	140	152	179	233	283	318	332	298	247	176	122	119	161	239	356	423	486	21	87	177	190	203
Large C&I [5]	<u>16</u>	<u>19</u>	<u>18</u>	<u>23</u>	<u>26</u>	<u>25</u>	<u>33</u>	<u>31</u>	<u>21</u>	<u>19</u>	<u>12</u>	<u>14</u>	<u>19</u>	<u>28</u>	<u>43</u>	<u>44</u>	<u>51</u>	<u>3</u>	9	<u>25</u>	<u>21</u>	<u>25</u>
Total	30,930	32,617	37,763	42,242	45,907	49,333	49,430	45,792	41,551	38,198	31,857	29,569	32,590	37,515	44,653	48,951	50,507	1,660	4,898	6,890	6,709	4,600
6 \$ Arrears 30-60							<u> </u>															
Residential [1]		\$11,057,964	\$4,173,799	\$3,933,530	\$2,291,928	\$1,270,702	\$1,079,402	\$1,250,542	\$1,369,753	\$3,138,833	\$5,816,866	\$7,043,533	\$10,363,317	\$6,359,752	\$4,425,337	\$4,291,359	\$1,093,515	(\$885,333)	(\$4,698,211)	\$251,538	\$357,829	(\$1,198,413)
Low Income Residential [	\$3,248,210	\$2,458,153	\$1,074,445	\$829,869	\$1,209,554	\$693,292	\$336,024	\$385,497	\$599,330	\$1,486,548	\$2,124,336	\$1,659,610	\$2,335,290	\$1,551,945	\$1,422,476	\$855,748	\$358,441	(\$912,921)	(\$906,208)	\$348,030	\$25,879	(\$851,113)
Small C&I [3]	\$1,095,612	\$1,008,688	\$415,968	\$224,574	\$105,207	\$73,720	\$90,785	\$63,834	\$85,145	\$158,791	\$507,706	\$879,480	\$1,002,832	\$742,713	\$524,848	\$305,606	\$84,133	(\$92,780)	(\$265,975)	\$108,880	\$81,032	(\$21,074)
Medium C&I [4] Large C&I [5]	\$982,410 \$520,766	\$968,349 \$783,972	\$453,809 \$867,309	\$267,262 \$368,808	\$158,546 \$252,380	\$125,394 \$101,449	\$89,617 \$148,842	\$119,592 \$213,906	\$152,946 \$167,046	\$297,250 \$409,170	\$572,886 \$463,176	\$1,167,902 \$897,531	\$1,023,125 \$1,109,991	\$961,577 \$746,437	\$435,041 \$803,908	\$392,890 \$594,342	\$178,295 \$304,874	\$40,716 \$589,224	(\$6,772) (\$37,535)	(\$18,767) (\$63,401)	\$125,627 \$225,534	\$19,749 \$52,493
	······································	·············			·····																	(\$1.998.357)
Total 7 \$ Arrears 60-90	\$17,095,649	\$16,277,126	\$6,985,330	\$5,624,043	\$4,017,615	\$2,264,557	\$1,744,670	\$2,033,370	\$2,374,221	\$5,490,593	\$9,484,969	\$11,648,055	\$15,834,555	\$10,362,424	\$7,611,610	\$6,439,945	\$2,019,258	(\$1,261,094)	(\$5,914,702)	\$626,280	\$815,902	(\$1,998,357)
Residential [1]	\$4.849.950	\$6,377,159	\$6,546,773	\$3,563,189	\$2,173,177	\$1,192,654	\$651,311	\$557,148	\$707,978	\$612,122	\$2,312,758	\$3,474,319	\$4,001,438	\$6,379,297	\$4,910,874	\$3,154,190	\$2,844,033	(\$848.512)	\$2,139	(\$1,635,899)	(\$408,999)	\$670,857
Low Income Residential [	\$2,339,410	\$2,474,192	\$1,775,170	\$1,120,316	\$996,294	\$1,056,358	\$593,081	\$366,905	\$415,320	\$521,112	\$1,525,087	\$1,923,789	\$1,289,267	\$1,691,820	\$1,587,686	\$837.138	\$981.570	(\$1.050.142)	(\$782,372)	(\$187.484)	(\$283,177)	(\$14,724)
Small C&I [3]	\$298,138	\$454,958	\$411,472	\$173,383	\$61,560	\$19,318	\$20,767	\$31,926	\$41,178	\$34,392	\$99,533	\$209,348	\$269,155	\$611,483	\$471,893	\$231,928	\$166,021	(\$28,983)	\$156,525	\$60,422	\$58,546	\$104,461
Medium C&I [4]	\$232,833	\$351,697	\$334,038	\$217,262	\$70,628	\$29,247	\$19,220	\$22,392	\$48,467	\$47,789	\$122,537	\$172,995	\$277,809	\$545,040	\$464,236	\$220,793	\$152,364	\$44,975	\$193,343	\$130,198	\$3,530	\$81,736
Large C&I [5]	\$130,815	\$342,252	\$237,016	\$113,322	\$190,572	\$156,663	\$47,939	\$ <u>54,134</u>	\$73,343	\$53,665	\$216,711	\$168,216	\$263,397	\$369,299	\$335,431	\$445,227	\$232,382	<u>\$132,582</u>	\$27,047	\$98,415	\$331,905	\$41,810
Total	\$7,851,146	\$10,000,257	\$9,304,468	\$5,187,472	\$3,492,231	\$2,454,240	\$1,332,319	\$1,032,506	\$1,286,286	\$1,269,080	\$4,276,625	\$5,948,666	\$6,101,066	\$9,596,939	\$7,770,121	\$4,889,277	\$4,376,370	(\$1,750,080)	(\$403,318)	(\$1,534,348)	(\$298,196)	\$884,139
8 \$ Arrears 90>																						
Residential [1]	\$9,277,872	\$10,692,846	\$13,240,152	\$14,907,008	\$14,028,430	\$12,953,455	\$11,417,785	\$9,842,045	\$9,529,479	\$9,415,819	\$8,969,286	\$9,367,496	\$11,985,890	\$14,325,551	\$16,241,395	\$18,775,081	\$19,245,447	\$2,708,019	\$3,632,705	\$3,001,243	\$3,868,073	\$5,217,017
Low Income Residential [	\$11,214,203	\$11,769,889	\$11,305,365	\$10,712,495	\$10,038,457	\$9,871,547	\$9,702,638	\$10,057,342	\$10,125,876	\$10,311,951	\$10,404,240	\$10,705,368	\$10,763,564	\$11,277,547	\$10,905,740	\$11,126,788	\$13,544,671	(\$450,639)	(\$492,342)	(\$399,625)	\$414,293	\$3,506,214
Small C&I [3]	\$93,932	\$177,262	\$309,302	\$376,557	\$240,344	\$106,725	\$8,764	(\$28,312)	\$43,311	\$132,403	\$150,256	\$150,184	\$261,208	\$512,105	\$823,105	\$944,201	\$992,010	\$167,275	\$334,843	\$513,803	\$567,644	\$751,666
Medium C&I [4] Large C&I [5]	\$91,179 \$70,976	\$169,948 \$108,019	\$255,591 \$116,110	\$301,781 \$168,135	\$241,342 \$188,504	\$147,504	\$108,980 \$217,537	(\$1,796) \$260,793	\$32,763 \$237,355	\$77,579 \$240.672	\$73,916 \$140,306	\$52,988 \$308,299	\$115,138 \$288.818	\$294,307 \$467,115	\$467,471 \$446.581	\$590,946 \$494,191	\$608,566 \$743,361	\$23,959	\$124,359	\$211,880 \$330,470	\$289,165	\$367,223 \$554,857
		<del></del>		<del></del>	ļ	\$272,534												\$217,842	\$359,096		\$326,056	
Total	\$20,748,162	\$22,917,964	\$25,226,521	\$26,465,976	\$24,737,078	\$23,351,765	\$21,455,704	\$20,130,072	\$19,968,784	\$20,178,424	\$19,738,005	\$20,584,335	\$23,414,618	\$26,876,625	\$28,884,292	\$31,931,208	\$35,134,055	\$2,666,456	\$3,958,661	\$3,657,771	\$5,465,232	\$10,396,977

### Arrearage Tracking Summary

Company Columbia Gas of Massachusetts

Contact Name Shaela Collins, Director Regulatory Policy

Contact Information Shaelacollins@NiSource.com

Date March 2019 - July 2020

	2019													2019 / 2020 Variance (2020 minus 2019)								
	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Mar	Apr	May	June	Jul
9 \$ Total Arrears [7]																						
Residential [1]	\$25,376,472	\$28,127,968	\$23,960,724	\$22,403,727	\$18,493,535	\$15,416,810	\$13,148,498	\$11,649,734	\$11,607,210	\$13,166,774	\$17,098,910	\$19,885,348	\$26,350,645	\$27,064,600	\$25,577,606	\$26,220,631	\$23,182,996	\$974,173	(\$1,063,368)	\$1,616,882	\$3,816,904	\$4,689,461
Low Income Residential [	\$16,801,823	\$16,702,234	\$14,154,980	\$12,662,680	\$12,244,305	\$11,621,197	\$10,631,744	\$10,809,744	\$11,140,527	\$12,319,611	\$14,053,663	\$14,288,768	\$14,388,120	\$14,521,311	\$13,915,902	\$12,819,675	\$14,884,682	(\$2,413,702)	(\$2,180,923)	(\$239,078)	\$156,995	\$2,640,377
Small C&I [3]	\$1,487,682	\$1,640,908	\$1,136,742	\$774,514	\$407,111	\$199,763	\$120,316	\$67,448	\$169,634	\$325,586	\$757,495	\$1,239,011	\$1,533,195	\$1,866,301	\$1,819,847	\$1,481,736	\$1,242,164	\$45,513	\$225,393	\$683,105	\$707,222	\$835,053
Medium C&I [4]	\$1,306,422	\$1,489,994	\$1,043,438	\$786,306	\$470,516	\$302,146	\$217,817	\$140,188	\$234,176	\$422,618	\$769,339	\$1,393,885	\$1,416,073	\$1,800,924	\$1,366,748	\$1,204,629	\$939,224	\$109,650	\$310,930	\$323,310	\$418,323	\$468,708
Large C&I [5]	<u>\$722,557</u>	\$1,234,243	\$1,220,436	\$650,265	\$631,456	\$530,647	\$414,318	\$528,834	\$477,743	\$703,508	\$820,193	\$1,374,046	\$1,662,205	\$1,582,851	\$1,585,920	\$1,533,760	\$1,280,616	\$939,648	\$348,608	\$365,484	\$883,495	\$649,160
Total	\$45,694,956	\$49,195,348	\$41,516,319	\$37,277,492	\$32,246,924	\$28,070,562	\$24,532,693	\$23,195,948	\$23,629,291	\$26,938,097	\$33,499,600	\$38,181,057	\$45,350,239	\$46,835,989	\$44,266,023	\$43,260,430	\$41,529,683	(\$344,717)	(\$2,359,359)	\$2,749,704	\$5,982,938	\$9,282,759
10 Billed Sales (Therms)			<u> </u>																	ļ		
Residential [1]	36,524,049	22,374,072	14,153,447	6,947,996	4,527,635	3,931,647	4,442,656	7,154,128	17,362,531	32,907,479	37,014,283	37,419,482	28,326,809	23,650,726	17,691,643	7,135,613	4,766,398	(8,197,240)	1,276,654	3,538,196	187,617	238,763
Low Income Residential [	6,168,343	3,769,877	2,677,781	1,468,111	797,430	695,783	702,726	1,094,080	2,708,410	4,917,231	5,746,214	6,011,062	4,766,409	3,657,195	2,900,736	1,249,446	864,129	(1,401,934)	(112,682)	222,955	(218,665)	66,699
Small C&I [3]	6,152,995	3,549,585	1,900,084	830,515	530,971	482,381	540,273	853,177	2,223,506	4,984,659	5,852,587	5,947,426	4,329,549	3,232,788	2,110,966	695,630	451,435	(1,823,446)	(316,797)	210,882	(134,885)	(79,536)
Medium C&I [4]	13,447,683	8,467,368	5,461,645	3,070,202	2,109,949	1,977,767	2,187,047	3,038,722	6,182,177	11,311,208	13,064,773	13,192,852	10,210,198	7,511,197	5,421,306	2,381,082	1,807,153	(3,237,485)	(956,171) (1.655,044)	(40,339) (1.722,788)	(689,120) (1.159.108)	(302,796) 3,565,110
Large C&I [5] Total	20,096,823 82,389,893	17,165,087 55,325,989	14,009,286 38,202,243	9,831,576 22,148,400	8,561,196 16,527,181	18,938,213 26,025,791	8,395,329 16,268,031	8,756,996 20,897,103	15,925,865 44,402,489	20,681,772 74,802,349	21,215,243 82,893,100	20,201,735 82,772,557	17,206,424 64,839,389	15,510,043 53,561,949	12,286,498 40,411,149	8,672,468 20,134,239	12,126,306 20,015,421	(17,550,504)	(1,764,040)	2,208,906	(2,014,161)	3,505,110
11 Billed Total Revenue \$	02,303,033	33,323,363	30,202,243	22,140,400	10,327,101	20,023,731	10,200,031	20,057,105	44,402,465	74,002,343	02,055,100	02,772,337	04,033,303	33,301,343	40,411,145	20,134,233	20,013,421	(17,550,504)	(1,704,040)	2,200,500	(2,014,101)	3,400,240
Residential [1]	\$51,520,287	\$32,757,778	\$21,115,010	\$11,451,334	\$8,432,572	\$7,518,856	\$8,154,354	\$11,226,978	\$24,325,778	\$45,040,654	\$50,252,174	\$50,746,854	\$39,158,947	\$33,270,807	\$24,651,545	\$11,099,015	\$8,338,425	(\$12,361,340)	\$513,030	\$3,536,535	(\$352,319)	(\$94,148)
Low Income Residential [	\$6,560,695	\$4,148,788	\$3.005.372	\$1,764,843	\$1.081.568	\$968.966	\$954,941	\$1,285,463	\$2.841.275	\$5,064,210	\$5,867,187	\$6,126,647	\$4,941,774	\$3,861,387	\$3,026,969	\$1,429,265	\$1.097.679	(\$1.618.922)	(\$287,401)	\$21.597	(\$335,578)	\$16,111
Small C&I [3]	\$7,715,647	\$4,597,306	\$2,523,250	\$1,300,518	\$979,848	\$913,709	\$961,869	\$1,271,723	\$2,850,415	\$6,144,796	\$7,155,611	\$7,251,722	\$5,377,295	\$4,119,181	\$2,731,681	\$1,138,506	\$886,207	(\$2,338,352)	(\$478,125)	\$208,431	(\$162,013)	(\$93,641)
Medium C&I [4]	\$10,803,327	\$6,923,117	\$4,310,940	\$2,387,000	\$1,737,137	\$1,596,992	\$1,708,512	\$2,231,478	\$4,640,643	\$8,869,193	\$10,198,116	\$10,288,749	\$8,031,370	\$6,034,123	\$4,216,245	\$1,890,430	\$1,484,690	(\$2,771,958)	(\$888,994)	(\$94,695)	(\$496,569)	(\$252,447)
Large C&I [5]	\$8,508,766	\$6,582,118	\$5,415,659	\$3,007,162	\$2,373,973	\$2,469,557	\$2,462,263	\$2,638,141	\$4,738,478	\$8,156,364	\$8,514,975	\$8,630,106	\$7,253,345	\$6,818,755	\$4,983,024	\$2,690,825	\$2,256,744	(\$1,255,421)	\$236,637	(\$432,634)	(\$316,336)	(\$117,229)
Total	\$85,108,723	\$55,009,107	\$36,370,230	\$19,910,856	\$14,605,098	\$13,468,080	\$14,241,938	\$18,653,783	\$39,396,590	\$73,275,217	\$81,988,064	\$83,044,079	\$64,762,730	\$54,104,254	\$39,609,464	\$18,248,042	\$14,063,745	(\$20,345,993)	(\$904,853)	\$3,239,233	(\$1,662,814)	(\$541,354)
12 Supplier Receivables Purchased (		,,,		,,550	,,-50	,,00			,,550	,,,		,,,,,	,,. 50		,,	,,	//3	,- :-,555)	17 1,5551			
Residential [1]	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Low Income Residential [	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Small C&I [3]	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Medium C&I [4]	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Large C&I [5]	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Total	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
13 Total Revenue Billed \$ (Line 11 +	······································		ļ																	<u> </u>		
Residential [1]	\$51,520,287	\$32,757,778	\$21,115,010	\$11,451,334	\$8,432,572	\$7,518,856	\$8,154,354	\$11,226,978	\$24,325,778	\$45,040,654	\$50,252,174	\$50,746,854	\$39,158,947	\$33,270,807	\$24,651,545	\$11,099,015	\$8,338,425	(\$12,361,340)	\$513,030	\$3,536,535	(\$352,319)	(\$94,148)
Low Income Residential [	\$6,560,695	\$4,148,788	\$3,005,372	\$1,764,843	\$1,081,568	\$968,966	\$954,941	\$1,285,463	\$2,841,275	\$5,064,210	\$5,867,187	\$6,126,647	\$4,941,774	\$3,861,387	\$3,026,969	\$1,429,265	\$1,097,679	(\$1,618,922)	(\$287,401)	\$21,597	(\$335,578)	\$16,111
Small C&I [3]	\$7,715,647	\$4,597,306	\$2,523,250	\$1,300,518	\$979,848	\$913,709	\$961,869	\$1,271,723	\$2,850,415	\$6,144,796	\$7,155,611	\$7,251,722	\$5,377,295	\$4,119,181	\$2,731,681	\$1,138,506	\$886,207	(\$2,338,352)	(\$478,125)	\$208,431	(\$162,013)	(\$93,641)
Medium C&I [4]	\$10,803,327	\$6,923,117	\$4,310,940	\$2,387,000	\$1,737,137	\$1,596,992	\$1,708,512	\$2,231,478	\$4,640,643	\$8,869,193	\$10,198,116	\$10,288,749	\$8,031,370	\$6,034,123	\$4,216,245	\$1,890,430	\$1,484,690	(\$2,771,958)	(\$888,994)	(\$94,695)	(\$496,569)	(\$252,447)
Large C&I [5]	\$8,508,766	\$6,582,118	\$5,415,659	\$3,007,162	\$2,373,973	\$2,469,557	\$2,462,263	\$2,638,141	\$4,738,478	\$8,156,364	\$8,514,975	\$8,630,106	\$7,253,345	\$6,818,755	\$4,983,024	\$2,690,825	\$2,256,744	(\$1,255,421) (\$20,245,002)	\$236,637	(\$432,634)	(\$316,336) (\$1,662,914)	(\$117,229) (\$541,354)
Total	\$85,108,723	\$55,009,107	\$36,370,230	\$19,910,856	\$14,605,098	\$13,468,080	\$14,241,938	\$18,653,783	\$39,396,590	\$73,275,217	\$81,988,064	\$83,044,079	\$64,762,730	\$54,104,254	\$39,609,464	\$18,248,042	\$14,063,745	(\$20,345,993)	(\$904,853)	\$3,239,233	(\$1,662,814)	(\$541,354)
14 \$ Revenue (Payments) Received	8]	CAE 74C COC	620 572 242	¢22.002.022	¢40.202.602	Ć4E 700 3CE	614 220 172	C15 455 515	Ć14 012 F20	ć22 FF2 0C7	¢20,200,222	62C FC7 0F0	642.000.225	¢24 405 722	626 F70 F70	¢24.042.402	Ć4E 400 000	(67 00C 7EC)	(64.4.250.074)	(\$2,992,663)	Ć1 0E0 440	(62.042.604)
Residential [1]	\$50,875,981 \$2,540.667	\$45,746,696	\$29,572,242 \$2,176,109	\$22,063,033 \$1,603,094	\$19,303,682 \$1,647,846	\$15,790,365 \$1,430,519	\$14,220,172 \$1,351,938	\$15,455,515 \$1,291,221	\$14,913,539 \$1,035,347	\$32,552,967 \$1,519,151	\$38,388,223 \$1,760,080	\$36,567,858 \$1,765,121	\$43,069,225 \$1,974,553	\$31,495,722 \$1,858,203	\$26,579,579 \$1,747,924	\$24,013,482 \$1,562,942	\$15,489,988 \$1,108,055	(\$7,806,756) (\$566,114)	(\$14,250,974) (\$429,451)	(\$2,992,003)	\$1,950,449 (\$40,151)	(\$3,813,694) (\$539,791)
Low Income Residential [ Small C&I [3]	\$8,950,950	\$7,351,045	\$4,077,077	\$2,565,402	\$1,047,846	\$1,430,519	\$1,351,938	\$1,291,221	\$1,439,835	\$4,119,522	\$5,827,607	\$1,765,121	\$1,974,553	\$4,174,806	\$3,632,351	\$1,562,942	\$1,398,191	(\$1,643,057)	(\$429,451) (\$3.176,240)	(\$444,726)	\$411,699	(\$339,791)
Medium C&I [4]	\$12.602.930	\$10,700,128	\$6.256.681	\$3,884,716	\$2,784,753	\$2,106,322	\$1,123,040	\$2.074.624	\$2,081,426	\$6,590,773	\$8,798,161	\$7,698,363	\$11,138,751	\$6,452,903	\$5,795,290	\$4.182.441	\$2,205,358	(\$1,464,179)	(\$4,247,226)	(\$461,391)	\$297.725	(\$579,396)
Large C&I [5]	\$10,341,387	\$8,543,866	\$5,762,680	\$4,513,895	\$3,291,036	\$2,403,936	\$2,585,394	\$2,750,143	\$2,522,291	\$6,513,082	\$7,939,687	\$6,477,264	\$9,850,757	\$6,263,926	\$6,179,055	\$4,707,605	\$2,539,234	(\$490,630)	(\$2,279,940)	\$416,375	\$193,711	(\$751,802)
Total	\$85,311,916	\$74,629,390	\$47,844,789	\$34,630,139	\$28,744,006	\$23,007,579	\$21,098,384	\$22,848,905	\$21,992,437	\$51,295,496	\$62,713,760	\$58,052,473	\$73,341,179	\$50,245,559	\$43,934,199	\$37,443,571	\$22,740,826	(\$11,970,737)	(\$24,383,831)	(\$3.910.590)	\$2,813,432	(\$6,003,180)
15 # Revenue (Payments) Received	363,311,310	374,023,330	347,644,763	234,030,133	328,744,000	323,007,373	321,036,364	322,646,303	321,332,437	331,233,430	302,713,700	330,032,473	\$75,541,175	330,243,333	543,554,155	237,443,371	322,740,820	(\$11,570,757)	(924,363,631)	(33,310,330)	92,013,432	(50,003,180)
Residential [1]	231,986	245,035	213,287	207,448	231,275	216,075	204,036	222,658	180,621	257,182	225,979	204.466	245,425	216,423	203,417	239,028	215,132	13.439	(28,612)	(9,870)	31,580	(16,143)
Low Income Residential [	17.880	17.853	18.317	17.066	19.012	18.419	18.494	19.228	15.351	18.029	16,715	14,908	16,262	15.835	15.657	16.864	15,237	(1,618)	(2,012)	(2,660)	(202)	(3,775)
Small C&I [3]	22,447	23,456	20,754	19,581	21,275	20,265	19,118	20,784	16,326	24,995	21,224	18,057	23,760	18,109	18,485	22,042	19,074	1,313	(5,347)	(2,269)	2,461	(2,201)
Medium C&I [4]	7,009	7,439	6,597	6,148	6,984	6,641	6,240	6,751	5,102	8,148	6,842	5,553	7,939	5,795	6,152	7,051	6,462	930	(1,644)	(445)	903	(522)
Large C&I [5]	1,057	1,087	974	904	1,071	979	954	1,015	778	1,224	1,048	796	1,274	856	920	1,096	956	217	(231)	(54)	192	(115)
Total	280,379	294,870	259,929	251,147	279,617	262,379	248,842	270,436	218,178	309,578	271,808	243,780	294,660	257,018	244,631	286,081	256,861	14,281	(37,852)	(15,298)	34,934	(22,756)
16 Difference Between Billed and Re	ceived Revenue	(Line 13 - Line	14)																			
Residential [1]	\$644,306	(\$12,988,918)	(\$8,457,232)	(\$10,611,699)	(\$10,871,110)	(\$8,271,510)	(\$6,065,818)	(\$4,228,537)	\$9,412,239	\$12,487,686	\$11,863,951	\$14,178,996	(\$3,910,278)	\$1,775,085	(\$1,928,034)	(\$12,914,467)	(\$7,151,563)	(\$4,554,584)	\$14,764,004	\$6,529,198	(\$2,302,768)	\$3,719,547
Low Income Residential [	\$4,020,028	\$1,861,134	\$829,263	\$161,749	(\$566,277)	(\$461,553)	(\$396,997)	(\$5,758)	\$1,805,928	\$3,545,059	\$4,107,107	\$4,361,526	\$2,967,221	\$2,003,184	\$1,279,045	(\$133,677)	(\$10,376)	(\$1,052,807)	\$142,050	\$449,782	(\$295,426)	\$555,902
Small C&I [3]	(\$1,235,303)	(\$2,753,739)	(\$1,553,827)	(\$1,264,883)	(\$736,841)	(\$362,729)	(\$161,977)	(\$5,678)	\$1,410,580	\$2,025,274	\$1,328,004	\$1,707,855	(\$1,930,599)	(\$55,625)	(\$900,670)	(\$1,838,595)	(\$511,985)	(\$695,296)	\$2,698,114	\$653,157	(\$573,711)	\$224,857
Medium C&I [4]	(\$1,799,603)	(\$3,777,011)	(\$1,945,741)	(\$1,497,716)	(\$1,047,616)	(\$509,330)	(\$108,522)	\$156,854	\$2,559,217	\$2,278,420	\$1,399,955	\$2,590,386	(\$3,107,381)	(\$418,780)	(\$1,579,045)	(\$2,292,010)	(\$720,668)	(\$1,307,779)	\$3,358,232	\$366,696	(\$794,294)	\$326,949
Large C&I [5]	(\$1,832,621)	(\$1,961,748)	(\$347,021)	(\$1,506,733)	(\$917,062)	\$65,621	(\$123,132)	(\$112,002)	\$2,216,188	\$1,643,283	\$575,288	\$2,152,843	(\$2,597,412)	\$554,829	(\$1,196,031)	(\$2,016,780)	(\$282,490)	(\$764,791)	\$2,516,578	(\$849,010)	<u>(\$510,047)</u>	\$634,572
Total	(\$203,193)	(\$19,620,283)	(\$11,474,558)	(\$14,719,282)	(\$14,138,907)	(\$9,539,500)	(\$6,856,446)	(\$4,195,122)	\$17,404,153	\$21,979,721	\$19,274,304	\$24,991,606	(\$8,578,450)	\$3,858,695	(\$4,324,735)	(\$19,195,529)	(\$8,677,082)	(\$8,375,257)	\$23,478,978	\$7,149,823	(\$4,476,246)	\$5,461,826
17 Customers on Arrearage Mgmt/F	orgiveness Plan	S																				
Residential [1]	43	45		52	47	60	60	66	67	63	50	46	44	40	49	38	44	1	(5)	(5)	(14)	(3)
Low Income Residential [	997	1,085	1,511	1,541	1,363	1,465	1,467	1,345	1,184	1,035	887	814	723	654	625	613	642	(274)	(431)	(886)	(928)	(721)
Small C&I [3]	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Medium C&I [4]	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Large C&I [5]	<u>0</u>	0	0	0	0	<u>0</u>	0	<u>0</u>	<u>0</u>	0	0	0	<u>0</u>	<u>0</u>	0	0	0	<u>0</u>	0	0	0	0
Total	1,040	1,130	1,565	1,593	1,410	1,525	1,528	1,411	1,251	1,098	937	860	767	694	674	651	686	(273)	(436)	(891)	(942)	(724)

Arrearage Tracking Summary

Company Columbia Gas of Massachusetts

Contact Name Shaela Collins, Director Regulatory Policy

Shaelacollins@NiSource.com Contact Information

March 2019 - July 2020 Date

	2019													2020						2019 / 2020 Variance (2020 minus 2019)					
	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Mar	Apr	May	June	Jul			
18 Customers Disconnected for Non-	-Payment																								
Residential [1]	80	917	665	639	983	766	1,256	181	2	3	16	6	2	0	0	0	0	(78)	(917)	(665)	(639)	(983)			
Low Income Residential [	6	18	262	237	455	313	624	70	0	0	0	0	0	0	0	0	0	(6)	(18)	(262)	(237)	(455)			
Small C&I [3]	78	105	132	105	79	62	41	1	0	1	32	58	22	0	0	0	0	(56)	(105)	(132)	(105)	(79)			
Medium C&I [4]	6	10	9	9	7	5	7	0	0	0	3	3	1	0	0	0	0	(5)	(10)	(9)	(9)	(7)			
Large C&I [5]	0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	( <u>1</u> )	( <u>1</u> )	0	0			
Total	170	1,051	1,069	990	1,524	1,146	1,928	252	2	4	51	67	25	0	0	0	0	(145)	(1,051)	(1,069)	(990)	(1,524)			
19 Customers on Payment Plans [10]	1																								
Residential [1]	6,071	8,434	10,246	8,801	8,537	7,773	6,476	4,489	3,143	2,139	2,751	3,727	3,018	1,624	1,738	1,471	1,174	(3,053)	(6,810)	(8,508)	(7,330)	(7,363)			
Low Income Residential [	1,317	1,669	3,587	3,163	3,293	3,206	2,802	2,143	726	317	293	338	351	318	403	394	341	(966)	(1,351)	(3,184)	(2,769)	(2,952)			
Small C&I [3]	134	190	208	163	135	104	89	66	53	47	64	76	44	26	25	26	24	(90)	(164)	(183)	(137)	(111)			
Medium C&I [4]	54	62	69	59	54	48	37	23	24	27	28	39	30	10	10	12	16	(24)	(52)	(59)	(47)	(38)			
Large C&I [5]	<u>5</u>	7	8	<u>7</u>	<u>6</u>	<u>5</u>	<u>3</u>	<u>2</u>	<u>3</u>	2	<u>3</u>	<u>2</u>	<u>1</u>	0	<u>2</u>	<u>0</u>	3	( <u>4</u> )	( <u>7</u> )	( <u>6</u> )	<u>(7)</u>	( <u>3</u> )			
Total	7,581	10,362	14,118	12,193	12,025	11,136	9,407	6,723	3,949	2,532	3,139	4,182	3,444	1,978	2,178	1,903	1,558	(4,137)	(8,384)	(11,940)	(10,290)				

#### Footnotes:

- [1] Residential reflects non-low income residential rate classes R&T-1 and R&T-3.
- [2] Low Income Residential includes rate classes R&T-2 and R&T-4.
- [3] Small Commercial & Industrial ("C&I") includes rate classes G&T-40 and G&T-50.
- [4] Medium C&I includes rate classes G&T-41 and G&T-51.
- [5] Large C&I includes rate classes G&T-42, G&T-43, G&T-52 and G&T-53 and special contracts.
- [6] Customer are based on active services.
- (7) CMA calculates arrearage based on the number of days past the due date which is presented as follows:

  Arrears 30 60: Reflects 0 to 30 days past the due date.
- Arrears 60 90: Reflects 31 to 60 days past the due date.
- Arrears > 90: Reflects more than 60 days past the due date.
- [8] Payments received can include payments toward both current and aged receivables.
- [9] Beginning with the April 24 report, CMA will pull data each Monday morning for information to be included in the Friday report.

#### Additional Information:

- [A] The weekly updates will be presented in a cumulative month-to-date basis beginning with April 2020.
- [B] CMA can provide weekly updates for all categories.