DPU 19-07-B, Department's Second Set of Information Requests Fitchburg Gas and Electric Light Company d/b/a Unitil 31-Mar-21

Table 4 Rate Comparison for R1 & R3 Competitive Supply Customers

Month	Total Sales to R-1 Customers Served by Competitive Suppliers (therms)	Total Sales to R-3 Customers Served by Competitive Suppliers (therms) Total Supply Costs Billed to R-1 Customers Served by Competitive Suppliers (\$)		Total Supply Costs Billed to R-3 Customers Served by Competitive Suppliers (\$)
Mar-20	0	2,038	N/A	N/A
Feb-20	0	2,275	N/A	N/A
Jan-20	0	2,402	N/A	N/A
Dec-19	0	2,022	N/A	N/A
Nov-19	0	965	N/A	N/A
Oct-19	0	612	N/A	N/A
Sep-19	0	384	N/A	N/A
Aug-19	0	359	N/A	N/A
Jul-19	0	395	N/A	N/A
Jun-19	0	553	N/A	N/A
May-19	0	1,127	N/A	N/A
Apr-19	0	763	N/A	N/A
Mar-19	0	1,031	1,031 N/A	
Feb-19	0	1,109	N/A	N/A
Jan-19	0	916	N/A	N/A
Dec-18	0	822	N/A	N/A
Nov-18	0	410	N/A	N/A
Oct-18	0	128	N/A	N/A
Sep-18	0	57	N/A	N/A
Aug-18	0	73	N/A	N/A
Jul-18	0	73	N/A	N/A
Jun-18	0	119	N/A	N/A
May-18	0	348	N/A	N/A
Apr-18	0	536	N/A	N/A
Mar-18	0	556	N/A	N/A
Feb-18	0	717	N/A	N/A
Jan-18	0	824	N/A	N/A
Totals	0	21,613	\$0	\$0

Instructions for Data Entry Cells

Column B Column C Enter the total number of therms sold each month to R-1 custom Enter the total number of therms sold each month to R-3 custom

- Column D Enter the total dollars billed each month to R-1 customers served
- **Column E** Enter the total dollars billed each month to R-3 customers served
- **Column G** Enter the GAF for R-1 customers that was applicable in the mont

Column H Enter the GAF for R-3 customers that was applicable in the mont

Note: all customers reported in these tables are dual billed; the Company has no information regarding supply

Average Competitive Supply Rate Billed to R-1 and R-3 Customers	R-1 GAF (\$/therm) (CGAC)	R-3 GAF (\$/therm) (CGAC)	Supply Costs that Would Have Been Billed to R-1 & R-3 Customers if All Were on Default Service Rate (\$)	"Incremental" Supply Costs (\$)
N/A	\$0.4453	\$0.4629	\$944	N/A
N/A	\$0.4453	\$0.4629	\$1,053	N/A
N/A	\$0.4917	\$0.5093	\$1,223	N/A
N/A	\$0.4917	\$0.5093	\$1,030	N/A
N/A	\$0.4917	\$0.5093	\$491	N/A
N/A	\$0.3050	\$0.3241	\$198	N/A
N/A	\$0.3050	\$0.3241	\$124	N/A
N/A	\$0.3050	\$0.3241	\$116	N/A
N/A	\$0.3050	\$0.3241	\$128	N/A
N/A	\$0.3968	\$0.4159	\$230	N/A
N/A	\$0.3968	\$0.4159	\$469	N/A
N/A	\$0.5243	\$0.6302	\$481	N/A
N/A	\$0.5243	\$0.6302	\$650	N/A
N/A	\$0.5243	\$0.6302	\$699	N/A
N/A	\$0.5243	\$0.6302	\$577	N/A
N/A	\$0.5243	\$0.6302	\$518	N/A
N/A	\$0.4453	\$0.5512	\$226	N/A
N/A	\$0.3336	\$0.3345	\$43	N/A
N/A	\$0.3336	\$0.3345	\$19	N/A
N/A	\$0.3336	\$0.3345	\$24	N/A
N/A	\$0.3336	\$0.3345	\$24	N/A
N/A	\$0.3336	\$0.3345	\$40	N/A
N/A	\$0.3336	\$0.3345	\$116	N/A
N/A	\$0.4231	\$0.4419	\$237	N/A
N/A	\$0.6943	\$0.7131	\$397	N/A
N/A	\$0.6943	\$0.7131	\$511	N/A
N/A	\$0.3948	\$0.4136	\$341	N/A
\$0.00000			\$10,910	\$0

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Table 5a Share of Competitive Supply Customers Paying Above Applicable Default Service

		R-1 Customers		R-2 Customers		
Month	# of Competitive Supply Customers	# of Competitive Supply Customers Paying Above Default Service	% of Competitive Supply Paying Above Default Service	# of Competitive Supply Customers	# of Competitive Supply Customers Paying Above Default Service	
Mar-20	0	0		0	0	
Feb-20	0	0		0	0	
Jan-20	0	0		0	0	
Dec-19	0	0		0	0	
Nov-19	0	0		0	0	
Oct-19	0	0		0	0	
Sep-19	0	0		0	0	
Aug-19	0	0		0	0	
Jul-19	0	0		0	0	
Jun-19	0	0		0	0	
May-19	0	0		0	0	
Apr-19	0	0		0	0	
Mar-19	0	0		0	0	
Feb-19	0	0		0	0	
Jan-19	0	0		0	0	
Dec-18	0	0		0	0	
Nov-18	0	0		0	0	
Oct-18	0	0		0	0	
Sep-18	0	0		0	0	
Aug-18	0	0		0	0	
Jul-18	0	0		0	0	
Jun-18	0	0		0	0	
May-18	0	0		0	0	
Apr-18	0	0		0	0	
Mar-18	0	0		0	0	
Feb-18	0	0		0	0	
Jan-18	0	0		0	0	

	R-3 Customers				R-4 Customers
% of Competitive Supply Paying Above Default Service	# of Competitive Supply Customers	# of Competitive Supply Customers Paying Above Default Service	% of Competitive Supply Paying Above Default Service	# of Competitive Supply Customers	# of Competitive Supply Customers Paying Above Default Service
	9	0	0.0%	0	0
	9	0	0	0	0
	9	0	0	0	0
	9	0	0	0	0
	9	0	0	0	0
	8	0	0	0	0
	8	0	0	0	0
	8	0	0	0	0
	8	0	0	0	0
	8	0	0	0	0
	8	0	0	0	0
	6	0	0	0	0
	6	0	0	0	0
	6	0	0	0	0
	6	0	0	0	0
	6	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	5	0	0	0	0
	6	0	0	0	0
	5	0	0	0	0

% of Competitive Supply Paying Above Default Service

Table 5b Rate Comparison for R2 & R4 Competitive Supply Customers Paying Above Default

Month	Total Sales to R-2 Customers Served by Competitive Suppliers with a Price Above Default Service (therms)	Total Sales to R-4 Customers Served by Competitive Suppliers with a Price Above Default Service (therms)	Total Supply Costs Billed to R-2 Customers Served by Competitive Suppliers with a Price Above Default Service (\$)	Total Supply Costs Billed to R-4 Customers Served by Competitive Suppliers with a Price Above Default Service (\$)
Mar-20	N/A	N/A	N/A	N/A
Feb-20	N/A	N/A	N/A	N/A
Jan-20	N/A	N/A	N/A	N/A
Dec-19	N/A	N/A	N/A	N/A
Nov-19	N/A	N/A	N/A	N/A
Oct-19	N/A	N/A	N/A	N/A
Sep-19	N/A	N/A	N/A	N/A
Aug-19	N/A	N/A	N/A	N/A
Jul-19	N/A	N/A	N/A	N/A
Jun-19	N/A	N/A	N/A	N/A
May-19	N/A	N/A	N/A	N/A
Apr-19	N/A	N/A	N/A	N/A
Mar-19	N/A	N/A	N/A	N/A
Feb-19	N/A	N/A	N/A	N/A
Jan-19	N/A	N/A	N/A	N/A
Dec-18	N/A	N/A	N/A	N/A
Nov-18	N/A	N/A	N/A	N/A
Oct-18	N/A	N/A	N/A	N/A
Sep-18	N/A	N/A	N/A	N/A
Aug-18	N/A	N/A	N/A	N/A
Jul-18	N/A	N/A	N/A	N/A
Jun-18	N/A	N/A	N/A	N/A
May-18	N/A	N/A	N/A	N/A
Apr-18	N/A	N/A	N/A	N/A
Mar-18	N/A	N/A	N/A	N/A
Feb-18	N/A	N/A	N/A	N/A
Jan-18	N/A	N/A	N/A	N/A
Totals	0	0	\$0	\$0

Instructions for Data Entry Cells

Column BEnter the total number of therms sold each month to R-2 custcColumn CEnter the total number of therms sold each month to R-4 custcColumn DEnter the total dollars billed each month to R-2 customers servColumn EEnter the total dollars billed each month to R-4 customers servColumn GEnter the GAF for R-2 customers that was applicable in the moi

Column H Enter the GAF for R-4 customers that was applicable in the mor

<u>t Service</u>

Average Competitive Supply Rate Billed to R-2 and R-4 Customers	R-2 GAF (\$/therm) R-4 GAF (\$/therm) (CGAC) (CGAC)		Supply Costs that Would Have Been Billed to R-2 & R-4 Customers with a Price Above Default Service if All Were on Default Service Rate (\$)	"Incremental" Supply Costs (\$)	
N/A	\$0.4453	\$0.4629	#VALUE!	#VALUE!	
N/A	\$0.4453	\$0.4629	#VALUE!	#VALUE!	
N/A	\$0.4917	\$0.5093	#VALUE!	#VALUE!	
N/A	\$0.4917	\$0.5093	#VALUE!	#VALUE!	
N/A	\$0.4917	\$0.5093	#VALUE!	#VALUE!	
N/A	\$0.3050	\$0.3241	#VALUE!	#VALUE!	
N/A	\$0.3050	\$0.3241	#VALUE!	#VALUE!	
N/A	\$0.3050	\$0.3241	#VALUE!	#VALUE!	
N/A	\$0.3050	\$0.3241	#VALUE!	#VALUE!	
N/A	\$0.3968	\$0.4159	#VALUE!	#VALUE!	
N/A	\$0.3968	\$0.4159	#VALUE!	#VALUE!	
N/A	\$0.5243	\$0.6302	#VALUE!	#VALUE!	
N/A	\$0.5243	\$0.6302	#VALUE!	#VALUE!	
N/A	\$0.5243	\$0.6302	#VALUE!	#VALUE!	
N/A	\$0.5243	\$0.6302	#VALUE!	#VALUE!	
N/A	\$0.5243	\$0.6302	#VALUE!	#VALUE!	
N/A	\$0.4453	\$0.5512	#VALUE!	#VALUE!	
N/A	\$0.3336	\$0.3345	#VALUE!	#VALUE!	
N/A	\$0.3336	\$0.3345	#VALUE!	#VALUE!	
N/A	\$0.3336	\$0.3345	#VALUE!	#VALUE!	
N/A	\$0.3336	\$0.3345	#VALUE!	#VALUE!	
N/A	\$0.3336	\$0.3345	#VALUE!	#VALUE!	
N/A	\$0.3336	\$0.3345	#VALUE!	#VALUE!	
N/A	\$0.4231	\$0.4419	#VALUE!	#VALUE!	
N/A	\$0.6943	\$0.7131	#VALUE!	#VALUE!	
N/A	\$0.6943	\$0.7131	#VALUE!	#VALUE!	
N/A	\$0.3948	\$0.4136	#VALUE!	#VALUE!	
			#VALUE!	#VALUE!	

omers served by a competitive supplier at a supply rate above default service omers served by a competitive supplier at a supply rate above default service red by a competitive supplier at a supply rate above default service red by a competitive supplier at a supply rate above default service nth nth

Table 6 Share of Competitive Supply Customers on Variable Rate Contracts** ** Variable Rate Customers: Customers whose price has changed monthly for at least

		R-1 Customers	R-2 Customers		
Month	# of Competitive Supply Customers	# of Competitive Supply Customers on a Variable Rate Contract	% of Competitive Supply Customers on a Variable Rate Contract	# of Competitive Supply Customers	# of Competitive Supply Customers on a Variable Rate Contract
Mar-20	0	0		0	0
Feb-20	0	0		0	0
Jan-20	0	0		0	0
Dec-19	0	0		0	0
Nov-19	0	0		0	0
Oct-19	0	0		0	0
Sep-19	0	0		0	0
Aug-19	0	0		0	0
Jul-19	0	0		0	0
Jun-19	0	0		0	0
May-19	0	0		0	0
Apr-19	0	0		0	0
Mar-19	0	0		0	0
Feb-19	0	0		0	0
Jan-19	0	0		0	0
Dec-18	0	0		0	0
Nov-18	0	0		0	0
Oct-18	0	0		0	0
Sep-18	0	0		0	0
Aug-18	0	0		0	0
Jul-18	0	0		0	0
Jun-18	0	0		0	0
May-18	0	0		0	0
Apr-18	0	0		0	0
Mar-18	0	0		0	0
Feb-18	0	0		0	0
Jan-18	0	0		0	0

the last 3 months with the same supplier

	R-3 Customers				R-4 Customers
% of Competitive Supply Customers on a Variable Rate	# of Competitive Supply Customers	# of Competitive Supply Customers on a Variable Rate	% of Competitive Supply Customers on a Variable Rate	# of Competitive Supply Customers	# of Competitive Supply Customers on a Variable Rate
Contract	_	Contract	Contract	-	Contract
	9	0	0.0%	0	0
	9	0	0.0%	0	0
	9	0	0.0%	0	0
	9	0	0.0%	0	0
	9	0	0.0%	0	0
	8	0	0.0%	0	0
	8	0	0.0%	0	0
	8	0	0.0%	0	0
	8	0	0.0%	0	0
	8	0	0.0%	0	0
	8	0	0.0%	0	0
	6	0	0.0%	0	0
	6	0	0.0%	0	0
	6	0	0.0%	0	0
	6	0	0.0%	0	0
	6	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	5	0	0.0%	0	0
	6	0	0.0%	0	0
	5	0	0.0%	0	0

