

FITCHBURG GAS & ELECTRIC LIGHT COMPANY d/b/a UNITIL
DPU 20-58D DATA
(GAS DIVISION)

| Line # | DATA REQUESTS | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 |
|--------|--|--|--------------------|--------------------|--------------------|--------------------|-----------------------|------------|------------|------------|------------|------------|------------|
| | | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER |
| 1 | B. Bad Debt Expense Cost Tracking: | | | | | | | | | | | | |
| 2 | 1. Reported Revenues | | | | | | | | | | | | |
| 3 | Residential | \$2,775,299 | \$3,060,538 | \$2,926,854 | \$1,564,579 | \$1,078,776 | \$592,036 | | | | | | |
| 4 | Low Income | \$623,241 | \$718,518 | \$752,942 | \$458,098 | \$342,270 | \$143,695 | | | | | | |
| 5 | Small C&I | \$739,241 | \$863,615 | \$809,272 | \$392,105 | \$258,263 | \$133,706 | | | | | | |
| 6 | Medium C&I | \$878,493 | \$1,009,375 | \$925,382 | \$531,884 | \$363,182 | \$193,890 | | | | | | |
| 7 | Large C&I | \$497,450 | \$577,677 | \$519,139 | \$364,868 | \$315,274 | \$250,799 | | | | | | |
| 8 | Total | \$5,513,725 | \$6,229,724 | \$5,933,589 | \$3,311,534 | \$2,357,765 | \$1,314,125 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 9 | 2. Accounts Receivable | | | | | | | | | | | | |
| 10 | Residential | \$2,112,523 | \$2,698,849 | \$3,110,778 | \$3,618,503 | \$3,611,920 | \$3,756,394 | | | | | | |
| 11 | Low Income | \$2,638,340 | \$2,998,879 | \$3,348,394 | \$3,779,737 | \$3,874,320 | \$3,374,361 | | | | | | |
| 12 | Small C&I | \$148,773 | \$186,028 | \$209,380 | \$253,849 | \$213,487 | \$176,096 | | | | | | |
| 13 | Medium C&I | \$96,596 | \$131,915 | \$135,511 | \$187,343 | \$121,642 | \$68,288 | | | | | | |
| 14 | Large C&I | \$111,082 | \$118,552 | \$130,154 | \$167,989 | \$264,280 | \$113,566 | | | | | | |
| 15 | Total | \$5,107,314 | \$6,134,223 | \$6,934,217 | \$8,007,420 | \$8,085,649 | \$7,488,706 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 16 | 3. Gross Write-offs | | | | | | | | | | | | |
| 17 | Residential | \$38,349 | \$19,963 | \$35,406 | \$22,257 | \$28,631 | \$62,606 | | | | | | |
| 18 | Low Income | \$29,609 | \$12,725 | \$37,138 | \$27,501 | \$59,011 | \$47,133 | | | | | | |
| 19 | Small C&I | \$2,443 | \$30 | \$2,386 | \$3,589 | \$558 | \$1,238 | | | | | | |
| 20 | Medium C&I | \$0 | \$0 | \$0 | \$0 | \$0 | \$2,420 | | | | | | |
| 21 | Large C&I | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | | | | | | |
| 22 | Total | \$70,401 | \$32,718 | \$74,930 | \$53,348 | \$88,200 | \$113,398 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 23 | 4. Write off Recoveries | | | | | | | | | | | | |
| 24 | Residential | \$4,661 | \$5,094 | \$9,339 | \$12,551 | \$10,875 | \$14,022 | | | | | | |
| 25 | Low Income | \$2,336 | \$704 | \$1,453 | \$3,773 | \$1,768 | \$2,425 | | | | | | |
| 26 | Small C&I | \$45 | \$0 | \$279 | \$232 | \$2,421 | \$177 | | | | | | |
| 27 | Medium C&I | \$0 | \$0 | \$0 | \$305 | \$0 | \$0 | | | | | | |
| 28 | Large C&I | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | | | | | | |
| 29 | Total | \$7,042 | \$5,798 | \$11,070 | \$16,861 | \$15,064 | \$16,624 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 30 | | | | | | | | | | | | | |
| 31 | C. Financial Health Information: | | | | | | | | | | | | |
| 32 | 1. Any increase, or requested increase, to bank lines of credit | | | | | | | | | | | | |
| 33 | 2. Any issuance of dividends, plans to issue dividends, increase in dividend amounts, and plans to increase dividend amounts | Please refer to DPU 20-58(D) Attachment FG&E (Q1 2021) | | | | | No Update for Q2 2021 | | | | | | |
| 34 | 3. Capital markets access | | | | | | | | | | | | |
| 35 | 4. Credit Rating Agency actions | | | | | | | | | | | | |
| 36 | | | | | | | | | | | | | |
| 37 | D. Customer-specific data, including: | | | | | | | | | | | | |
| 38 | 1. Number of customers, by customer class; | | | | | | | | | | | | |
| 39 | Residential | 11,806 | 11,662 | 11,615 | 11,590 | 11,456 | 11,982 | | | | | | |
| 40 | Low Income | 2,752 | 2,895 | 2,944 | 2,968 | 3,085 | 2,540 | | | | | | |
| 41 | Small C&I | 1,432 | 1,434 | 1,431 | 1,424 | 1,418 | 1,411 | | | | | | |
| 42 | Medium C&I | 266 | 265 | 265 | 264 | 262 | 254 | | | | | | |
| 43 | Large C&I | 27 | 27 | 27 | 27 | 27 | 27 | | | | | | |
| 44 | Total | 16,283 | 16,283 | 16,282 | 16,273 | 16,248 | 16,214 | 0 | 0 | 0 | 0 | 0 | 0 |
| 45 | 2. Number of customers, by customer class, disconnected during the period | | | | | | | | | | | | |
| 46 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 47 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |

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|----|---|------------|------------|------------|------------|------------|-------------|----------|----------|----------|----------|----------|----------|
| 48 | Small C&I | 0 | 0 | 2 | 1 | 0 | 0 | | | | | | |
| 49 | Medium C&I | 0 | 0 | 0 | 1 | 2 | 1 | | | | | | |
| 50 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 51 | Total | 0 | 0 | 2 | 2 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| 52 | 3. Number of customers, by customer class, receiving disconnection notices during the period | | | | | | | | | | | | |
| 53 | Residential | | | | | | | | | | | | |
| 54 | Low Income | 0 | 0 | 0 | 0 | 0 | 4 | | | | | | |
| 55 | Small C&I | | | | | | | | | | | | |
| 56 | Medium C&I | 21 | 20 | 18 | 22 | 20 | 15 | | | | | | |
| 57 | Large C&I | | | | | | | | | | | | |
| 58 | Total | 21 | 20 | 18 | 22 | 20 | 19 | 0 | 0 | 0 | 0 | 0 | 0 |
| 59 | 4. Number of customers, by customer class, reconnected during the period | | | | | | | | | | | | |
| 60 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 61 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 62 | Small C&I | 0 | 0 | 1 | 0 | 0 | 0 | | | | | | |
| 63 | Medium C&I | 0 | 0 | 0 | 0 | 0 | 1 | | | | | | |
| 64 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 65 | Total | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| 66 | 5. Number of customers, by customer class, assessed reconnection fees or charges during the period | | | | | | | | | | | | |
| 67 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 68 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 69 | Small C&I | 0 | 0 | 0 | 0 | 0 | 1 | | | | | | |
| 70 | Medium C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 71 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 72 | Total | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| 73 | 6. Number of customers, by customer class, assessed credit card fees or charges during the period | | | | | | | | | | | | |
| 74 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 75 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 76 | Small C&I | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 77 | Medium C&I | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 78 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 79 | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80 | 7. Number of customers, by customer class, assessed late payment fees or charges during the period | | | | | | | | | | | | |
| 81 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 82 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 83 | Small C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 84 | Medium C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 85 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 86 | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 87 | 8. Number of customers, by customer class, taking service at the beginning of the period under existing deferred payment arrangements *Includes Arrears Forgiveness plans | | | | | | | | | | | | |
| 88 | Residential | 250 | 260 | 299 | 315 | 350 | 463 | | | | | | |
| 89 | Low Income | 234 | 253 | 276 | 395 | 496 | 553 | | | | | | |
| 90 | Small C&I | 31 | 27 | 32 | 40 | 40 | 40 | | | | | | |
| 91 | Medium C&I | 3 | 2 | 1 | 1 | 1 | 1 | | | | | | |
| 92 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| 93 | Total | 518 | 396 | 432 | 751 | 887 | 1057 | 0 | 0 | 0 | 0 | 0 | 0 |
| 94 | 9. Number of customers by customer class, completing deferred payment arrangements during the period. | | | | | | | | | | | | |

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|-----|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 143 | 16. Number of customers, by customer class, enrolling in an AMP program during the period | | | | | | | | | | | | | |
| 144 | Residential | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 145 | Low Income | 21 | 28 | 42 | 102 | 104 | 146 | | | | | | | |
| 146 | Small C&I AFP | 5 | 0 | 2 | 0 | 3 | 1 | | | | | | | |
| 147 | Medium C&I | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 148 | Large C&I | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 149 | Total | 26 | 28 | 44 | 102 | 107 | 147 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 150 | 17. Number of customers, by customer class, re-enrolling in an AMP program during the period | | | | | | | | | | | | | |
| 151 | Residential | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 152 | Low Income | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 153 | Small C&I | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 154 | Medium C&I | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 155 | Large C&I | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 156 | Total | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 157 | 18. Number of customers, by customer class, dropping off an AMP program during the period | | | | | | | | | | | | | |
| 158 | Residential | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 159 | Low Income | 14 | 8 | 10 | 8 | 10 | 96 | | | | | | | |
| 160 | Small C&I AFP | 6 | 1 | 6 | 0 | 1 | 2 | | | | | | | |
| 161 | Medium C&I | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 162 | Large C&I | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 163 | Total | 20 | 9 | 16 | 8 | 11 | 98 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 164 | 19. Number of customers enrolling in the low-income discount rate program during the period | 81 | 234 | 125 | 163 | 202 | 101 | | | | | | | |
| 165 | 20. Number of customers dropping off the low-income discount rate program during the period | 82 | 90 | 76 | 113 | 112 | 570 | | | | | | | |
| 166 | 21. Number of by customers, by customer class, with required deposits with the Company at the beginning of the period | | | | | | | | | | | | | |
| 167 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 168 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 169 | Small C&I | 3 | 4 | 2 | 2 | 2 | 1 | | | | | | | |
| 170 | Medium C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 171 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 172 | Total | 3 | 4 | 2 | 2 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 173 | 22. Number of customers, by customer class, required to submit <u>new deposits</u> or increased deposits during the period | | | | | | | | | | | | | |
| 174 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 175 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 176 | Small C&I | 4 | 0 | 2 | 1 | 0 | 2 | | | | | | | |
| 177 | Medium C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 178 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 179 | Total | 4 | 0 | 2 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180 | 23. Number of customers, by customer class, whose required deposits were reduced in part or foregone during the period | | | | | | | | | | | | | |
| 181 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 182 | Low Income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 183 | Small C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 184 | Medium C&I | 0 | 0 | 2 | 0 | 0 | 0 | | | | | | | |
| 185 | Large C&I | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| 186 | Total | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 187 | 24. Number of customers, by customer class, whose deposits were returned in full during the period. | | | | | | | | | | | | | |
| 188 | Residential | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |

